

**MIDWAY INDUSTRIAL SUPPLY**  
Incorporated

February 12, 2001

Mr. Richard Smith  
Basloe, Levin & Cuccaro, Ltd.  
Adjusters International  
126 Business Park Drive  
PO Box 179  
Utica, New York 13501-0179

Dear Richard:

I am writing this letter to express my sincere thanks to you and everyone at your firm for the extraordinary and expedient settlement of our fire loss.

As you are well aware, the fire we had on September 20, 2000, was very severe with extensive losses that could have been devastating; however, your firm's assistance turned the potential disaster around very effectively, by aggressively and professionally negotiating the claim with the insurance company. I am quite certain I would not have negotiated the settlement offer that you were able to negotiate.

Hopefully, I will never need your services again; however, in the unfortunate situation that either I or someone I know does, be assured I will unequivocally recommend that the use of your services is not an option – but a requirement!

Very truly yours,



Paul Rockwell  
President