



HERKIMER MOTEL

At Exit 30 of NY Thruway I-90  
Herkimer, New York 13350  
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January 7, 2007

Basloe, Levin & Cuccaro/Adjusters International  
126 Business Park Drive  
Utica, New York 13502

Mr. Richard Smith,

Through the years, with our various businesses throughout the area, we have had the good fortune to know to call you when disaster strikes! My Dad relied heavily on BLC in the huge Mayro building fires, where our family business, Utica Floral had not just one, but two major losses 10 years apart. That of course before either of us were out of school.

The recent loss at the Herkimer Motel (owned by us since 1962) was the first major loss in this business's otherwise calm history.

I cannot sing your praises enough to anyone. Professional, thorough, responsive and in constant communication. Your efforts on our behalf are so appreciated. On behalf of my entire family and our various properties and businesses that you have so well represented. Thank you.

You know you can count on us for whatever we can ever do for you.

Sincerely,

John C. Brown