ADIRONDACK FOUNDRIES, INC.

general offices shaker road WATERVLIET, NEW YORK 12189

BOARD CHAIRMAN AND CHIEF EXECUTIVE OFFICER 518-273-3430

November 25, 1987

TO WHOM IT MAY CONCERN:

One of our Companies experienced a loss of equipment and efficiency recently due to two separate lightning strikes occurring several months apart. These two lightning strikes prompted us to file claims against our insurer to recover these losses.

To help us with this claim, we contacted Basloe, Levin & Cuccaro, Ltd.'s Public Insurance Adjusters Division of Adjusters International, who sent in Jim Donovan of their Utica office.

We have just settled with the insurance company, and through the efforts of Jim and Adjusters International, we were able to recover a substantial portion of our claimed losses. Adjusters International worked tirelessly, and teamed with Peat Marwick Main & Co., they prepared a very sensible and believable claim.

I had the opportunity to sit in on several meetings with these folks, and I am very impressed with the professional manner in which they conduct themselves, and would not hesitate to recommend their services to you.

Yours very truly,

ADIRONDACK FOUNDRIES, INC.

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Harry V. Rossi Board Chairman and C.E.O.

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