My name is Kilian Kean and my home burned down on November 13, 2012. Our twoyear journey into the pit of hell began. After coming out of the "process", I would have to say that hiring the right people to support me has been the best decision over the passage.

If you have experienced a personal disaster, whether by fire or flood, you need to hire help. Not just anyone off the street, for you will discover very quickly that many people are out there to take your money from you. You need to hire the right type of help.

The best thing you can do if your home is completely destroyed is to hire a Public Adjuster or PA like The Greenspan Co./Adjusters International. Public Adjusters (PA) are companies who employ former insurance auditors who know how the insurance companies operate. These savvy people know the internal processes of the insurance industry and will guide you safely through the tempest. I compare The Greenspan Co./Adjusters International to a ship on the ocean which relies on GPS or a lighthouse to get to its destination. The Greenspan Co./Adjusters International will be your GPS during this time. You will pay them a percentage of the total loss, but they do a number of things that you won't do or will ever desire to do.

Sure, the insurance company will hire people to inventory your personal property, but remember these people have a relationship with the insurance company and are motivated by reducing the payout of the claim to increase the insurance stock holder value. A PA who works for you is motivated to get the highest payout of a claim as they are paid a percentage of the claim obligated to you.

The PA will ensure that you don't leave any money on the table with the insurance company. I confess it will be a challenge to pay them, but you will be able to function in your life and on your job while they do the dirty work, literally and figuratively. Personally, I would rather have someone motivated to fight on my side, working for me than to leave it up to the insurance company.

For the sake of your sanity, your marriage and your family, hire someone who will help you get through this time. The Greenspan Co./Adjusters International is the company you need on your side.

Be safe, be smart,

Kilian Kean

El Dorado Hills, CA