## From the Desk of Maria Salaiz-Valdez - President Park Mediterrane Townhouse Owners Association, Inc.

June 26, 2014

Joshua Scott and Dow Brooks The Greenspan Co. / Adjusters International 14614 N. Kierland Blvd N-140 Scottsdale AZ 85254

Dear Mr. Scott and Mr. Brooks.

I wanted to write to you on behalf of all owners at the Park Mediterrane Townhomes to say thank you for the fantastic job you did on our insurance claim.

When we were offered 175K for the damages to our property we were flabbergasted. How in the world were we ever going to fix our property with so little money? After realizing we had a problem we retained the services of The Greenspan Co. / Adjusters International and we are so glad we did.

After speaking with Mr. Brooks we realized that our insurance company had hired one of their "preferred contractors" to provide a bid. That preferred contractor did a terrible job assessing our damage and yet the insurance company was relying upon him to tell us how much damage we had. We found out quickly who that "preferred contractor" was really working for. We, unfortunately, ended up in the cross fire between an inadequate contractor and a willfully apathetic insurance adjuster.

You told us from the start that our situation would be difficult but you would prevail. I have to admit that we waivered on several occasions. I recall specifically one of our board meetings when we asked you to level with us; are we going to win or not? You told us you would prevail because you knew your team assessed every inch of our buildings and you knew you were right. You told us to stick with it! We are so happy we did.

In the end we received almost 10 times the amount the insurance company initially offered us. We all almost fell on the floor when you told us the news. Thank you again for your assistance. We could not have done it without your help. We only wish we would have had you at that initial meeting when that "preferred contractor" was onsite. I am sure we could have saved ourselves lots of time and frustration.

Sincerely,

Maria Salaiz-Valdez

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President.