

The Greenspan Company 16542 Ventura Blvd, #200 Encino, CA 91436-2092

Attention: Arnie Abramson

Dear Arnie:

I want to thank you and your staff for all your help and support through what I hope will be a one time event in my life. Navigating through the fine detail points of an insurance claim proved far more complex than I would have ever imagined. In hindsight I know I would have definitely struggled and ultimately lost money, had I tried to go it alone. The insurance company and their consultants are experts in the field of insurance claims. The insured is not, I would have been at a huge disadvantage had it not been for your help.

The bottom line is your services are valuable and in my view necessary. This is especially true when dealing with a large claim with many facets of coverage.

Thanks again for all your help.

Jon S. Payne President

Very truly yours,